I. TIGRAY IN BRIEF
II. INVESTMENT PERFORMANCE
III. Investment Potentials In Tigray
IV. Investment Incentives
V. Why Invest In Tigray?
VI. List of Industrial Projects
Part-I

TIGRAY AT GLANCE
Tigray at a glance
Tigray… cont’d

- **Location**: Northern tip of Ethiopia between $12^\circ - 15^\circ$ north latitude and $36^\circ30’-40^\circ30’$ east longitude
- **Area**: 53,638 km$^2$
- **Population**: 4.45 millions as of census 2007
  - 7 zones, 47 Woredas & 673 Kebeles
- **Altitude**: 500-3935 meters above sea level
- **Agro Ecology**:
  - 11.5% temperate (Dega)
  - 40.5% subtropical (Woinedega)
  - 48% Tropical (Kola)
**Economy:** Predominantly Agriculture

The contribution of Agriculture, Industry and Service sector to the regional GDP is 46.75%, 18.89%, 34.36% respectively. (2006/7)

**Rainfall:** the annual average rainfall is between 650-980 mm
Part-II
INVESTMENT PERFORMANCE

- **SO FAR**
  - 2869 existing projects
    - 29% agriculture
    - 20% construction
    - 14% Hotel & tourism
    - 30% industry
    - 0.01 Real estate
    - 0.07 social service

- **Job opportunity**
  - Above 100,000 permanent and
  - >88,824 Temporary

- **Capital**
  - 32.3 billion birr
No of Projects

- No of Projects
- 1984
- 1985-1990
- 1991-1995
- 1996-2000
- 2001-2003

- 0
- 200
- 400
- 600
- 800
- 1000
- 1200
- 1400
- 1600

- No of Projects
Part-III
Investment Potentials In Tigray

- Economy of the region is based on agriculture
- The region is suitable for crops such as sorghum, sesame, cotton, barley, wheat, teff, and the likes

- **Agriculture**
  - About 20,000 and, 100,000 hectares of land is suitable for wild gum and incense
The region has wide opportunities for the livestock development.

Cattle 3,040,760,
Sheep 935,349
Goats 1,465,741
Camel 13,661
and so on....
The Livestock resource in the region is base for investment opportunities such as;

- Dairy products
- Fattening and meat processing
- Leather and leather products
- Animal feed processing
- Bee keeping and honey processing
- Poultry
- Plantation of incense and resin
- Rental of agricultural machineries and so on...
MINING

- Tigrai region endowed with various types of metallic, industrial and dimension stones.

- However, the metallic mineral of the region has not yet been explored consequently the possibility of discovering economic deposit is definitely higher together with the current attractive price and conducive investment environment.
The region is potentially rich in metallic minerals:
- gold
- platinum
- copper
- lead
- zinc etc
• industrial minerals
• Gypsum
• limestone,
• kaolin
• silca sand- raw materials for cement, ceramic and glass industry
varieties of dimension stones
granite
marble
limestone
Exploration /Mining Status in the region

More than 15 foreign and domestic companies are conducting exploration for gold and base metals in the region.

Among them the Chinese companies like Shandong, Donia, Makeda, Harvest are jointly working with domestic exploration companies in the region.
More than 90 domestic investors are involved in small scale mining for crushed aggregates. Local investors are involved in mining of industrial and dimension stone. In general

- More than 5 billion birr is invested in mining sector.
The regional government is committed to enhance and encourage investment in the sector.
TOURISM

• Tigray is the heart of historic sites

• It is one of the cradles of the country’s ancient civilization.

• Aksumite civilization was one of the greatest and earliest civilizations in the world.

• Some of the most important remarkable architectural landmarks and fabulous works of art represent the dazzling history are

• The obelisks at Aksum, the rock hewn churches and monasteries, murals, parchment paintings, unique alphabet, mosques (like Ahmed –Al- Negashi), religious rituals etc.
INCENTIVES PERMITTED AT REGIONAL LEVEL AND COMPARATIVE ADVANTAGES

1. Land Availability for Manufacturing sectors

- Generally the region has 9 industrial zones that its minimal cost in some specific areas is almost approaches to zero as depicted below.
<table>
<thead>
<tr>
<th>City/Town</th>
<th>Area of land (in hectare)</th>
<th>Type of Investment Project</th>
<th>Price/m²/year in Birr</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Demarcated</td>
<td>Compensated</td>
<td></td>
</tr>
<tr>
<td>Mekelle</td>
<td>281.6</td>
<td>221.5</td>
<td>Metallurgy &amp; ICT</td>
</tr>
<tr>
<td></td>
<td>Others</td>
<td></td>
<td>Others</td>
</tr>
<tr>
<td>Humera</td>
<td>98</td>
<td>40</td>
<td>Agro processing</td>
</tr>
<tr>
<td></td>
<td>Others</td>
<td></td>
<td>Others</td>
</tr>
<tr>
<td>Shire</td>
<td>52</td>
<td>22</td>
<td>Agro processing</td>
</tr>
<tr>
<td></td>
<td>Others</td>
<td></td>
<td>Others</td>
</tr>
<tr>
<td>Axum</td>
<td>33</td>
<td>20.18</td>
<td>Textile &amp; Garment</td>
</tr>
<tr>
<td></td>
<td>Others</td>
<td></td>
<td>Others</td>
</tr>
<tr>
<td>Adiwa</td>
<td>40</td>
<td>40</td>
<td>Textile &amp;</td>
</tr>
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<td>City/Town</td>
<td>Area of land (in hectare)</td>
<td>Type of Investment Project</td>
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</tr>
<tr>
<td>-----------</td>
<td>---------------------------</td>
<td>-----------------------------</td>
<td>-----------------------</td>
</tr>
<tr>
<td></td>
<td>Demarcated</td>
<td>Compensated</td>
<td></td>
</tr>
<tr>
<td>Adigrat</td>
<td>42.5</td>
<td>18.4</td>
<td>Chemical industry</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Others</td>
</tr>
<tr>
<td>Wukiro</td>
<td>20</td>
<td>10</td>
<td>Metallurgy &amp; ICT</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Others</td>
</tr>
<tr>
<td>Michew</td>
<td>50</td>
<td>15.2</td>
<td>Agro processing</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Others</td>
</tr>
<tr>
<td>Alamata</td>
<td>50</td>
<td>50</td>
<td>Agro processing</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Others</td>
</tr>
</tbody>
</table>
## Land Utilization in industry Zone (in hactare)

<table>
<thead>
<tr>
<th>Demarcated</th>
<th>utilized</th>
<th>unutilized</th>
</tr>
</thead>
<tbody>
<tr>
<td>931.4</td>
<td>131.01</td>
<td>800.39</td>
</tr>
</tbody>
</table>
2. Proximity to Ports

The region is nearer to ports than most of the other regions in Ethiopia. To make it clear let us compare Addis Ababa & Mekelle cities from East African Ports.
<table>
<thead>
<tr>
<th>port</th>
<th>Distance (in Kilo meter)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mekelle</td>
<td>Addis Ababa</td>
</tr>
<tr>
<td>Djibouti</td>
<td>910 via Gelafi</td>
</tr>
<tr>
<td></td>
<td>837 via Mile, Chifra, Alewuha</td>
</tr>
<tr>
<td></td>
<td>708 via Semera, Yallo, Mekoni</td>
</tr>
<tr>
<td></td>
<td>680 via Serdo, Afdera, Shiket</td>
</tr>
<tr>
<td>Sudan</td>
<td>1579 via Kesala, Gedarif, humera</td>
</tr>
<tr>
<td></td>
<td>1339 via Kasala, Humera, Shire</td>
</tr>
<tr>
<td>Massawa</td>
<td>391 via Asmara, Adigrat</td>
</tr>
<tr>
<td></td>
<td>1163 via Mekelle</td>
</tr>
</tbody>
</table>
4. **Favorable Agro-ecology**
   It is highly suitable for residence and for growing all types of fruits and vegetables

5. **Availability of dry port service**

6. **Access of cold room and cargo service**

7. **Existence of higher education institutions/MU, ADU, AXU**
Part -V

Why Invest In Tigray

- Strategic location with proximity to the markets of Middle East, Europe and Asia
- Political and Social stability
- Macro-economic stability
- Simple investment procedures
- Abundant, inexpensive & trainable labor force
  - daily laborer ...... $3/day
  - Salaries of fresh university graduates.... $110/month - $200/month
- Competitive investment incentives
- Zero tolerance for corruption
Part -VI
List of Industrial Projects

- **A. Textile**
  1. Children Cloth
  2. Mosquito net, sports net and fishing net
  3. Gauze and Bandage
  4. Absorbent Cotton and Sanitary pad
  5. Canvas based product
  6. Sewing thread
  7. Carpet Production
<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>8.</strong></td>
<td>Acrylic yarn production</td>
</tr>
<tr>
<td><strong>9.</strong></td>
<td>Lint cotton and edible oil production</td>
</tr>
<tr>
<td><strong>10.</strong></td>
<td>Laminated leather belt</td>
</tr>
<tr>
<td><strong>11.</strong></td>
<td>Leather goods</td>
</tr>
<tr>
<td><strong>12.</strong></td>
<td>Leather jackets</td>
</tr>
<tr>
<td><strong>13.</strong></td>
<td>Leather footwear</td>
</tr>
</tbody>
</table>
C. Food and Beverage

14. Canned fruit production
15. Malmalade production from Cactus
16. Dressed and packed chicken
17. Carbonated beverage and lemonade
18. Baby food production
19. Composite flour
20. Corn flakes
21. Vinegar
C. Food and Beverage

22. Beef in jelly
23. Pasteurized milk, butter, and cheese
24. Wine production
25. Poultry feed
26. Processed Honey
27. Potato chips
28. Mini Brewery production
D. Chemical, Plastic & Rubber

29. Oral Rehydration salt (ORS)
30. Bees wax production
31. Fertilizer from bone, meal......
32. Glue production
33. Glycerin, hair oil, shampoo and perfume
E. Non Metallic Mineral

34. Mosaic tiles
35. Grinding wheel
36. Lime production
37. Calcined gypsum
38. Refractory bricks
39. Sheet glass
40. Glass bottles and tumblers
41. Ceramic Sanitary wares
42. Gemstones
43. Ceramic table ware
THANK YOU