

# Mekelle Investment Day: a Summary



René Samek Addis Ababa 3 October 2013



## What have we heard today?

- Mekelle offers many advantages for investment
- There are many investment opportunities in Mekelle
- There are many initiatives to improve the investment climate in Ethiopia – Tigray – Mekelle
- There have been a few problems too, but these can be solved
- Many existing investors are doing fine
- Mekelle is ready to support investors



#### Mekelle: investment opportunities

#### Detailed MCI sector profiles:

- Beekeeping / honey processing
- Manufacture of pharmaceuticals
- Production of essential oils
- Manufacture of animal fodder

#### Additional information available:

- Mining, agriculture, agro-processing
- Manufacture of a wide range of products
- Tourism and other services



## Initiatives to improve investment climate

- General Transformation Plan: improvements in infrastructure in 5 years (USD 73 billion)
- Additional incentives for industrial zones waiting for approval
- Investment incentives for textiles industry under preparation
- New incentives scheme for the horticultural sector being developed
- Preferrential loans to investment projects in selected sectors such as pharmaceuticals



#### Initiatives to improve investment climate

- Government encourages regions to establish regional investment promotion units
- Tigray Investment Office has an office in Addis
- Korraro Millennium Villages Project has created good conditions for agricultural projects and for agro-processing – stable / secure supply if inputs
- Tigray Chamber of Commerce is preparing information materials an planning investment/trade promotion desk to assist investors
- MCI project / Mekelle started aftercare activities among existing investors in Mekelle



## Some problems

- High turnover among labor force
- Sometimes long licence approval procedures
- Connection to electricity problem in some areas (insufficient capacity)
- Shortage of some inputs for production (= opportunities for investors)

#### On the other hand:

- Corruption negligible
- Tigray had 9 industrial zones, land for agriculture ...

# Many investors are doing fine





# Many investors are doing fine





Millennium Cities Initiative



# Mekelle is ready to support investors





## So, what can we expect to happen?







# Many visits by potential investors





# Many starts of the construction





# Mekelle industrial zone full of investors





# Invest in Mekelle, it is a great city!





# Thank you!

