




Our Functions - KPMG

- Audit**
Provides independent assurance
▶ enhances reliability
- Tax**
Addresses the challenge of changing tax regimes globally and locally
- Advisory**
Advisory creates and protects the value
▶ risk and compliance, performance and growth

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Our presence - KPMG Global



Global practice
8,600 partners
152,000+ Staff across all functions


100+ years
of Audit, Tax and Advisory experience

Over 180,000 clients including:
300 of Fortune's Global 500
325 of Financial Times' Global 500

KPMG is a global network of professional services firms whose aim is to turn understanding of information, industries, and business trends into value. For almost 100 years, KPMG has provided very high calibre professional services to its clients. Today, having successfully grown to be one of the largest professional services organisations in the world, KPMG is acknowledged as a leader in all forms of audit, tax, and advisory services with a global approach to services that spans industry sectors and national boundaries.

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Our presence - KPMG East Africa



East Africa practice
17 partners
700+ Staff across all functions

15+ years
of Audit, Tax and Advisory experience

M&A
Debt advisory
Valuations
Infrastructure advisory
Due diligence support
Business modeling
Separation & integration assistance
Turnaround/restructuring services

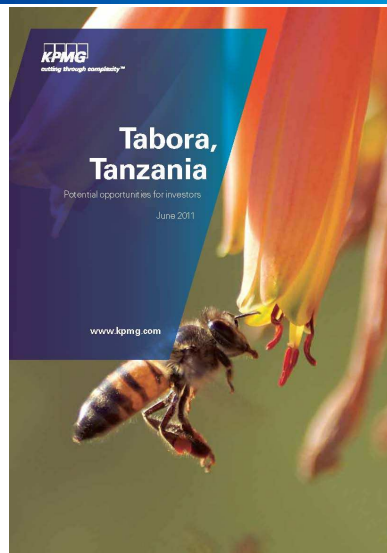
Kenya*
Tanzania**
Uganda*
Rwanda*
Burundi
Ethiopia
South Sudan
Somalia
Djibouti

* Overall co-ordinating office
** Local office

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Our involvement to date - Tabora

In 2011, KPMG performed an evaluation of the investment climate and resources in Tabora and identified opportunities for private sector investment as part of the Millennium Cities Initiative (MCI).



	Opportunities	Challenges
Short-term	Honey and Edible Oil Processing	Infrastructure, training, supply chain, short-termism
Long-term	Tourism, Bio-fuel, Dairy, Cotton & Timber processing	Seasonality, cost, overgrazing, government permits

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Our involvement to date - Pemba

As part of the Millennium Villages Initiative, KPMG committed \$1.5m to support the development of Kiuyu Mbuyuni village in Pemba.

- Constructed a new maternity block in the community health center
- Delivered an immunization and malaria prevention program
- Provided information on family planning and reproductive health
- Rehabilitated the road that connects seaweed farms, beach landing stations and the community center

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Our involvement to date – Pemba (Continued)

- Completed a teacher training needs assessment and trained teachers
- Revived the health committee and recruited and trained 10 community health workers
- Brought electricity to an additional 400 households
- Trained 80 farmers on conservation farming techniques
- Planted 33,422 trees to help retain topsoil and become a sustainable resource
- Constructed four new classrooms, including an IT classroom

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KPMG commitment going forward

1 Research

The Millennium Cities Initiative (MCI) - Seek insights and develop deep market knowledge

2 Partnership

Strategic partnerships with institutions such as AGRA and Tanzania Agriculture Development Bank

3 Leadership

Leverage from our deep industry to provide thought leadership to all the stakeholders

4 KPMG Africa M&A team

Share Tabora investment opportunities with colleagues in other M&A departments

5 Pro bono Services

In strategic opportunities that will benefit Tabora region at a large

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