ADM Cocoa Ghana: An investment success story in Kumasi

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General Manager
ADM, a Premier Player in Global Agribusiness

ADM Values
- Serving Vital Needs Throughout the World
- Be SAFE

Key Facts
- Employees 30,000
- Facilities 665+
- Country sales 160+
- FY12 net sales $89 B
- FY12 Operating profit $2.5 B
ADM Cocoa, a Presence Worldwide

Key Facts
- Employees 2500+
- Processing plants 15
- Buying stations 8
- External turnover FY12 $3.2 B
Greenfield Milestones

May 2007
AFE approved

Jan’2008
Ground breaking

May 2009
Commissioning

July 2009
Production starts
ADM Cocoa (Ghana) Ltd
Process Flow: From Beans to Liquor

- **Cocoa Beans**
  - Weighing & Cleaning
  - Nibs storage
  - Roasting & Sterilization
- **Tempering**
- **Liquor storage**
- **Grinding & Refining**
- **Cooling**
  - Cooling tunnel
  - Palletizing & Storage
  - Container loading & Shipping
- **Filling & Sealing**
Safety

We believe:

We achieve:

• 5 years (incl. construction phase) without Lost Work Day Case
• Start every day with 5 min. safety topic and every meeting with safety moment
• Each colleague performs at least 1 safety audit per week
• Global Safety Week once a year
Operations

Latest technology in cocoa processing
Almost fully automated plant

Comply with highest national and international standards:
  • Certified ISO 9001
  • GMP – Good Manufacturing Practices
  • EPA Akoben program
  • Etc.

Ship our product to 15 countries in Western and Eastern Europe, Middle East, Asia (incl. Japan) and the US
Supply some of the most renowned chocolate makers in the world
Employment

100 high-skilled employees with extensive training on:
  • Quality & industry standards, leadership, business ethics

150 outsourced staff on site
  • Packaging, warehousing, cleaning, security, canteen, etc.

Work with 200 local suppliers:
  • Labour, warehousing, cleaning, gardening, security
  • Packaging materials, lab & hygiene materials, office supplies
  • Spare parts, maintenance work, projects work
  • Transport, canteen, laundry, medical staff
  • Hotels, airlines, car rentals
  • Etc.
CSR

Built a communal sanitary facility in Kaase village

3-year health program with GIZ
13,745 individuals reached in 67 communities

Agric-logistics program for 30 post-secondary students with KNUST, Safmarine and World Cocoa Foundation

Contributions to Otumfuuo Charity Foundation for the advancement of education and school refurbishment

Donated 30 computers to Kaase Primary School
CSR in Pictures
Kumasi as a Business Location

Heart of cocoa growing regions; Cocobod warehouses proximity

Equal distance to both ports (Tema & Takoradi)

Better access (airlines, roads)

Good universities & schools

Excellent relationship with key stakeholders and their representatives: Gov’t, Asantehene, Cocoa Board, Free Zone Board, Customs, etc.
MEDAASE!